ONE-STOP merchandising service





Permanent sourcing & conduction of prototypes
 (offer sample, counter samples)

Price negotiations

• Mix and match blocks (standard pattern, raw materials and accessories)

 Conducting approvals for fitting, workmanship, colours, trimmings and packaging items

 Sample management (approvals, photo shooting, marketing, various types of sample stages)

• Production documents (design and measurement sheets, QC standards)

On-site tracking of Work In Progress (WIP) to assure priorities,
 timelines and performance

- Development of agreements on framework contracts
- Target setting (pricing, conditions, capacity)
- Assurance of certificates, e.g. social compliance, chemical test requirements, etc
- Coordination of budgets, forecasts and order framework to shorten lead-times and reduce risks
- Build up sustainable structures, systems and processes across all interdependent teams
- Early trouble detection and quick action on exception management



PLAN	MINIMUM CHARGE USD/MONTH	PERCENTAGE OF FOB PAYMENTS*	FINAL INSPECTION	
CONSERVATIVE	7,750	5.25%	NOT INCLUDED	
AMBIGUOUS	15,500	4.50%	NOT INCLUDED	
RAPID	23,500	3.75%	INCLUDED	

TERMS & CONDITION

- I.I Packages excluded travel and accommodation expenses.
- I.2 6 months of termination notice or switch of plans.
- 1.3 Commission applies for all orders placed within the notice term.

^{*} replaces minimum charge, whenever monthly amount is higher